

Prompta Merger & Acquisition (M&A) Integration Change Management Support

We understand that every M&A is unique, so we tailor integration plans and focus on achieving strategic objectives of the deal, while lessening complexity and addressing operational and cultural risks. Performance metrics are set before the closing date and are monitored regularly to accommodate & prioritize changing business integration needs.

Our goal is to successfully integrate people, process, operations, systems and ways of working. We work closely with M&A and operating teams both before and after a purchase is made.

Prompta has global merger, acquisition (M&A) and divestiture change management integration experience supporting **Nestle, St Marys Cement, Votorantim Group, Mondelez International, Kraft Foods, Pure Facts, and Mount Sinai Hospital.**

ADDITIONAL BUSINESS SERVICES

Mergers, acquisitions & divestitures integration	Business operating model designs and implementations	Cultural and Diversity transformations	Organizational Change Management Support
Enterprise-wide and departmental restructures	IT/ERP implementation and integration programs	Business Diagnostics	Executive and Team Coaching
HR or people-related process launches	Leadership and team change capability development	Business Transformations	Digital Analytics Transformations

SELECT CLIENTS



Company Details

Founded: 2008
 DUNS #: 203363536
 NAISC Codes: 541611, 541612, 541614, 541618, 541790, 541720
 SIC: 8742
 UNSPEC: 60105421, 80101502, 80101508, 8101511, 80172103, 81101516, 86132001, 86132201
 LGBTE Cert: CGLCC050916, NGLCC #185

 192 Spadina Ave, Toronto, ON M5T 2C2

Certified by:



Recognized as:

2018 Canadian LGBT+ Business Enterprise of the Year

Prompta is a global M&A integration firm focused on:
Building the Model Organization
by improving Work Cultures and Work Lives

Most mergers, acquisitions and divestitures fail to create value or realize expected synergies because of incomplete change management integration. We tailor our integration readiness approach based on the strategic objectives of the deal, with the goal to reduce complexity and lessen risk. Through the change management integration process, our seasoned transformational change experts, partner with leaders to achieve set business targets. We focus efforts on minimizing performance risk and lessening people related disruptions.

BUSINESS CASE FOR M&A INTEGRATION CHANGE MANAGEMENT SUPPORT

- **90%** fell short of delivering intended value. Top reason: Failure to integrate – Deloitte
- **70% to 90%** -failure rate of M&As – Harvard Business Review
- **83%** of all mergers fail to create value and **53%** destroy value – KPMG
- **70%** of mergers failed to achieve expected revenue synergies –McKinsey & Bain

OUR 4 PHASES OF CHANGE MANAGEMENT MERGER INTEGRATION



“We enable well-informed, skilled people to integrate their businesses and achieve the desired benefits.” ~ Tim Morton, Managing Partner, Prompta

WHY CHOOSE US AS YOUR CHANGE MANAGEMENT INTEGRATION PARTNER

Because we understand the complexities of the merger process and can communicate those complexities clearly. Coupled with our deep expertise and experience, we respect your company values and aim to be your trusted partner in the change process. Let’s talk.

WHAT OUR CLIENTS SAY



“Prompta consultants truly understand, live and breath the merger integration change cycle with their stakeholders, rather than just going through the motions as so many other “change management” consultants often do!” ~ Diana Lawler, currently Director, Portfolio Management, BMO